



8th Latin America Ports Forum

The New Global Trade Environment and the Challenges & Opportunities
for Port Terminals, Shipping Companies and Logistics Operators in Latin
America & the Caribbean

Day 1 – Wednesday, September 6

8:00 Registration

Sea shoring? New Logistics opportunities in Latin America and the Caribbean

9:00 Welcoming Remarks

Elvia Bustavino, Sub Administradora, Autoridad Marítima de Panamá

9:10 Opening presentation

The future of Panama as a maritime & logistics center

The role of Panama and the Canal in the new global and regional trade environment

Speaker: Jorge Barakat, Presidente, Maritime Policy Bureau

9:30 Discussion panel

The Ports of the Americas in the Global New Geopolitical and Commercial Context: Focus on Opportunities

What opportunities is this new reality opening to port terminals in Latin America and the Caribbean, after the billionaire investment deployed in the last decade to attend vessels that transit the expanded Canal?

Robert Barceló, Director Business Development, Port Everglades

Enrique Piqueras, CEO, PSA Panamá

Carlos Urriola, Presidente, SSA Internacional

Stephen Shaffer, Presidente, Colon Container Terminal

Moderator: Jorge Barakat, Presidente, Maritime Policy Bureau



10:30

Coffee Break

11:00 Presentation

Opportunities and risks for the Latin American Ports under a new geopolitical environment

José Sevilla-Macip, Senior Research Analyst, Latin America Country Risk, S&P Global

11:15 Discussion panel

Sea shoring: the opportunities for Mexican and US Ports

Nearshoring is already a reality in Mexico with billions of dollars in investment to develop new manufacturing facilities for the US and Canada markets. Given the current capacity bottlenecks in trucking and railway transport systems, what's the opportunity for the regional ports?

John Bressi, CEO, Tuxpan Port Terminal

Raul Alfonso, Executive VP and Chief Commercial Office, Port of Tampa Bay

Gustavo Guzmán, Director General, API Tamaulipas

José Sevilla-Macip, Senior Research Analyst, Latin America Country Risk, S&P Global

Moderator: Diego Rodríguez, Americas Market Intelligence

12:00 Discussion panel

The role of Central America & the Caribbean ports in the new nearshoring environment

Central America & the Caribbean are already key locations within the supply chain of industries like apparel and medical devices. Are there new opportunities for these and future logistics hubs? Are port terminals and the transport network prepared to take advantage of these opportunities? Are regulations well designed enough to promote the development of new infrastructure and to deploy state-of-the-art technology to take full advantage of the opportunities ahead?

Carlos Rivera, Director de Puertos-Centroamérica, Crowley

Gloria Morales, Project Manager, PPC - ZAL Warehouse

Juan Carlos Croston, VP Marketing and Corporate Affairs, Manzanillo International

Terminal

Michael Kristiansen, Presidente, CK Americas

Antonio Dominguez, President Latin America, Maersk

Moderator: José Sevilla-Macip, Senior Research Analyst, Latin America Country Risk, S&P Global

12:45

Lunch

14:30 Presentation

Logistics Trends in Latin America & the Caribbean

Diego Rodríguez, Americas Market Intelligence



14:45 Discussion panel

Free and Special logistics zones: key part of the new reality

Free zones, logistics zones and special economic zones have a growing importance in the current port business models and represent a key part of the economic competitiveness of the countries of the region. How is Latin America advancing on this front? What are the most outstanding case studies? What opportunities are opening in the region?

Gloria Morales, Project Manager, PPC - ZAL Warehouse

Ambar Ruiz, Directora General de Zonas Francas, Panamá

Paulo Marañón, Gerente de Nuevos Negocios, PTP Group

Ana Reyes, Gerente General, Arlog

Moderator: Giomar González, BASC Panamá

15:45

Coffee Break

16:15 Discussion panel

Digital Transformation, Interoperability and Cybersecurity

How is the industry facing its digital transformation? How has progress been made in data management technologies that make it possible to reduce inventories and make them more resilient? What are the main drivers for its adoption? How advanced are port terminals in Latin America and the Caribbean in the field of cybersecurity?

Enoc Rubio, Director de Tecnología, Puerto de Barranquilla

Jorge Barnett, Director, Georgia Tech Panama Logistics Innovation and Research Center

Carlos Ungo, Gerente Senior de Tecnología, PPC Hutchinson

Robbert Van Trooijen, Founder, Inception Partners LLC

Moderator: Christian Schwarz, Managing Director, Panama & Caribbean, DHL Global Forwarding

17:00 Discussion panel

Financing the Port & Logistics Sector

What are the main trends in finance regarding the ports and logistics sector? Will there be M&A activity? How are governments investing in the sector? What's the role of multilateral organizations?

Johana Gomez, Investment Management Lead Officer, IDB Invest

Antonio Arauz, Director de Inversión de Finanzas Estructuradas y Corporativas, CIFI

Steven Rothberg, Partner, Mercator International

Diana Ruan, Head Regional de Infraestructura para México y Centroamérica, IFC

Moderator: Raúl Ferro, Director, Industry Exchange

18:00

Welcome Cocktail



Day 2 - Thursday, September 7

9:00 Welcome Remarks

Port and Logistics Modernization: Going Greener

9:10 Keynote presentation

Perspectives of the LNG market in Latin America and the Caribbean and its impact on the logistics infrastructure of the region

Álvaro Ríos, Director y Fundador, Gas Energy Latin America

9:40 Keynote presentation

Advanced Renewable Fuels Plant In Panama

Randy Letang, CEO, SGP Bioenergy Holdings

10:00 Discussion panel

The New Reality of the Energy Markets: Opportunities and Developments in the Region for Fuels & LNG

New trends and infrastructure expansion for transport and storage of fuels and energy products in the region.

Julio Díaz, Commercial Director, AES Panamá

Álvaro Ríos, Director y Fundador, Gas Energy Latin America

Doriana Hun, Country Manager, Chevron Panamá (invitada)

Randy Letang, CEO, SGP Bioenergy Holdings

Alexei Oduber, Director Ejecutivo, GAC

Moderator: Rajan Vig, Founder, Indimex

10:45

Coffee Break

11:15 Discussion panel

Ports & Terminals Expansion Projects

Latin American ports represent different integrated supply chains. How is the port infrastructure evolving in the region? How is the new scenario of the supply chain affecting the development of infrastructure and port logistics services in the region? What are the main opportunities ahead?

José Ramón Silva, Comisionado de Energía, Estado de Tamaulipas

Alberto Alemán, Presidente, Puerto Barú

Ernesto Guevara, Director de Proyectos en puertos, Proinversión Perú

Moderator: Michael Kristiansen, Presidente, CK Americas

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12:30 Presentation

Electrification as a catalyst for the Energy Transition in Ports

Mateo Ramírez, Business Development, Enel Centroamérica

12:45 Discussion panel

The challenges of regional ports

The development of regional ports is a fundamental piece in the logistics chain of Latin American economies. What are your strategies in response to new trends in regional trade? How are government agencies responding to issues as important as dredging and navigability of their accesses? How to gain competitiveness?

Jorge Arias Lazcano, Presidente, Puerto Jennefer

Enrique Brito, Administrador del Contrato de Dragado, Guayaquil

Joselín Calixto, Gerente de Operaciones, Palermo Sociedad Portuaria

Darwin Telemaque, CEO, Antigua Port Authority

Moderator: Robbert Van Trooijen, Founder, Inception Partners LLC

13:45

Lunch

End of the Conference

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